



Missouri Land Improvement Contractors Association

Missouri LICA 2015 Winter Convention

Building A Better Business

9.0 Hours of CEUs for Septic Installers

The 2015 Winter Convention courses will provide 9.0 general hours of CEUs for the professional On Site Wastewater Installer. Final approval is pending through the Missouri Department of Health and Senior Services (DHSS)

Attention New Contractor Members

Remember ...

Convention Registration
for you and your spouse
is FREE
... if you pre-register.

So, don't forget to call or email
Debbie before
January 12, 2015!!
(573-634-3001 or
email: MLICA@aol.com)



January 22-24, 2015

*Hilton Garden Inn
3300 Vandiver Drive
Columbia, MO*

Many contractors are skilled at building to grade, digging to an appropriate depth, estimating the yards of dirt to be moved or the cost of the job ... but often the actual "business" of running a construction company gets put to the side to meet a project's deadline. The 2015 Winter Convention is chock full of classes which can help you understand and take better control of your "business."

If your "business management skill set" is to hand your checkbook register to your accountant and wait for the magic answer of what you will owe in taxes, this Convention is perfect for you! Come learn the skills you need to run a successful construction "Business!"



Convention Agenda

Special Training Session

Thursday, January 22, 2015

10:00 a.m. - 3:00 p.m.

Special NRCS Training Session: NRCS Engineering Tools

Dick Purcell, NRCS State Engineer, and several members of his staff will provide explanations and help in understanding the new engineering software which NRCS is using. During this session, they will answer your questions and cover some basics of the software program.

Topics:

- 1) New checkout sheet format
- 2) Documenting UGO checkout with orifices
- 3) Data collection for NRCS' use in project design
- 4) Output from NRCS program for machine guidance
- 5) GPS equipment using coordinate systems and conversions

In order to tailor the course to your specific needs, please let Debbie know what machine software you are using when you register (573-634-3001). Bring your computer and GPS unit. You can get the latest version of NRCS software loaded on your computer.

Note: This is a special class offered with a separate registration from the Convention. The registration cost for this class includes lunch. The cut-off date for registration is **December 19**. No on-site registrations will be available. The fee for this class is \$40 for a MLICA member and \$50 for a non-member and includes lunch. **Call Debbie Today!**

Thursday, January 22

3:30 p.m. - 5:00 p.m.

Missouri One Call Notifications

The course will walk you through what is required to file an electronic notification, as well as changes to the required information when making a voice notification.

6:00 p.m. - 8:00 p.m.

Registration

Thursday, January 22 *(Continued)*

7:00 p.m. - 11:00 p.m.

Springfield Plastics Hospitality Suite for MLICA Contractors

8:00 p.m.

Executive Committee Meeting

Friday, January 23

7:15 a.m.

Breakfast

8:15 a.m. - 9:45 a.m.

Preparing for a MoDOT Motor Carriers Audit

A representative from MoDOT Motor Carrier Services Safety and Compliance will discuss the economic and safety regulations, how they apply and what is required to be completed and maintained for MoDOT.

8:30 a.m.

Ladies Auxiliary Water Aerobics Class

Grab your swim suit and meet the ladies at the hotel pool for some morning exercise!

9:45 a.m. - 10:15 a.m.

Morning Coffee Break Sponsored by Missouri One Call System

10:15 a.m.

Ladies Auxiliary Business Meeting

10:15 a.m.

DNR/NRCS Update

Representatives from both the USDA's Natural Resources Conservation Service (NRCS) and the Missouri Department of Natural Resources' Soil and Water Program (SWP) will update attendees on their programs, as well as answer questions.

More →

Friday, January 23 (Continued)

12:00 p.m.

Luncheon Sponsored by Prins Insurance and United Fire Group

1:00 p.m.

Associates' Meeting and Exhibitor Set Up

1:00 p.m.

Auxiliary Class - What Do Your Dreams Mean?

It has been said that dreams are either your greatest fear or your greatest desire. Do you dream in color? Is there sound? Do you fly? Do these dream states relate to your life while awake or, perhaps, your subconscious? Brenton Harris with the Missouri School of Metaphysics will help answer these questions!

1:00 p.m.

Soil Materials and Construction Practices for Ponds and Lagoons

Randy Miles with the University of Missouri will discuss the properties of soil materials and site conditions which are most suited for successful ponds and lagoons. Additionally, a discussion of best management practices (BMPs) at time of construction will be provided so that risk of pond and lagoon failure will be minimized.

2:30 p.m.

Break Sponsored by MFA Oil Company - Exhibit Hall Opens

3:00 p.m.

Blanket Overweight Permit Work Session

Over the last year, Debbie Bradshaw with the Missouri Department of Transportation has been working on the development of a blanket overweight permit for our contractors. There have been some stumbling blocks along the way and MoDOT would like meet with our members again to see how we can get the permit developed. Come learn what the stumbling blocks are and help develop some solutions! And ... bring your laptop so you can see a simple process for getting a current overweight permit, until we can get the blanket permit established.

4:00 p.m.

General Membership Meeting

All attendees are encouraged to participate. Members will be given updates from our various committees, as well as have the opportunity to guide Missouri LICA through 2015.

Friday, January 23 (Continued)

6:30 p.m.

Exhibit Hall Open - Silent and Live Auctions

This will be a great time to visit with our Associates, see their new products and services, enjoy some great hors d'oeuvres and beverages, and support the MLICA Scholarship Fund, the newly-formed Missouri LICA Memorial Scholarship and Missouri LICA itself. Not only will you be able to find some good deals, you will be helping a great cause!

Saturday, January 24

8:00 a.m.

Devotions

8:30 a.m.

Breakfast and Door Prize Drawing

You won't want to miss this chance to take home some of the great door prizes which our Associates have brought. You must be present to win, so set your alarm and you might start your day with a win!

9:30 a.m. - 10:30 a.m.

What's An Employee? Employee and Contractor Requirements

When you hire someone to help with one project or just for the dig season, is that an employee? When can your help be considered a sub-contractor and when do you become liable for employment taxes? And what does that entail? Charles Holland, Business Development Specialist with MU will answer your questions!

9:45 a.m. - 3:30 p.m.

The Ladies' Day Special

First, we will head to the Mud Room in downtown Columbia where we will make a mosaic picture frame or trivet. Then, after a leisurely lunch, Cindy Mustard with Tiger Trolley Tours will meet us and take us on an afternoon adventure, including a trip the Artlandish Catacomb Gallery, a stop at the Stephens College Historic Costume Gallery with its collection of designer garments, and a window-tour of Columbia's history.

Cindy Mustard's family has lived in the area for almost 200 years and she has lots of stories to tell! If weather permits, we can get out and see some of the history more close up, but if not, we'll stay "toasty warm" while we enjoy the sights. Before heading back to the hotel, we'll wrap up the afternoon with a stop at the Chocolate Factory!

10:30 a.m.

Morning Coffee Break Sponsored by Hickenbottom, Inc.

More →

Saturday, January 24 (Continued)

11:00 a.m.

What You're Missing by Not Using Written Agreements

As a small business owner and operator, none of us want to spend a lot of money, and none of us want to pay a lawyer. However, with a small investment, you can potentially see a large return! Hear from Dave Bandre (our very own "LICA Lawyer!") about times when having a written contract, fee agreement, subcontractor agreement or other simple document can save you BIG money.

12:00 p.m.

Contractors Lunch

1:00 p.m.

Is Your Business Profitable? Understanding Financial Statements

If your understanding of the "business" of your construction business is to verify that there is money in the checking account and then drop your checkbook register off at your accountant to wait for that magical answer about what you will owe in taxes, you don't really have a handle on how your "business" is doing!

What is a financial statement? Why do I need one? What do all those columns of numbers actually mean? If you don't know the answers to these questions, then this class is for you! Greg Tucker, Associate State Director of the MU Small Business & Technology Development Centers, will walk you through the answers to those questions ... and more. So come learn about YOUR business!

Saturday, January 24 (Continued)

2:30 p.m.

Afternoon Break Sponsored by Springfield Plastics, Inc.

3:00pm

Whoops - I Hit a Utility Line ... Now What?

In fact, you should be prepared long before the possibility of damaging a utility occurs. Ron Peterson, Executive Director with the National Utility Locating Contractors Association, will talk about the pre-excavation documentation which should be a normal part of your business practice, as well as what to do if a utility facility is hit in order to protect your business and, hopefully, avoid a law suit.

6:30 p.m.

Awards Banquet & Hypnotist Show Sponsored by The Caterpillar Dealers of Missouri

We'll close out the Convention with a delicious meal, followed by the presentation of our awards and a hypnotist show!

Mike Folk with the Powers Entertainment Group will be our hypnotist for what is sure to be a very fun night spent with LICA friends!

Sunday, January 25

7:30 a.m.

Executive Committee Breakfast Meeting

Hotel Info

Hilton Garden Inn

3300 Vandiver Drive ♦ Columbia, MO

The Hilton Garden Inn (3300 Vandiver Drive, Columbia, MO) is offering a room rate of \$89 per night for a standard king; \$99 per night for a double queen, plus applicable state and local taxes. Parking is free. To take advantage of the Missouri LICA Convention room rate, please call the Hilton Garden Inn at 573-814-5464 and tell them you're with the "MLICA block." This rate will expire on **January 8, 2015**. Check-in for the hotel is 4:00pm and check-out is at 12 noon.

Cancellation and/or Early Check-Out Policy: If a room is cancelled less than 48 hours prior to the first night of the room reservation the cancellation fee is 100% of one night's room rate. The cancellation fee will be charged to the credit card holding the room.

