

*Missouri Land Improvement
Contractors Association
2016 Winter Convention*

Be Prepared ... for Success!

January 21-23, 2016

Hilton Garden Inn

3300 Vandiver Drive ♦ Columbia, MO

*9.75 Hours of CEUs
for Septic Installers*





Convention Agenda

Special LICA Legislative Day - January 21

Noon

We will meet at Madison's Cafe (216 Madison Street; Jefferson City, MO) to eat lunch and review the issues which the Missouri House and Senate will be debating during the 2016 Legislative Session, as well as how those issues will impact our businesses. After lunch, we'll walk over to the Capitol to meet with our Representatives and Senators.

Your voice DOES count! If you don't educate your Senator or Representative on the issues which impact your business, who will? They represent YOU, so make sure they know what you think!

This will be your chance to learn about the issues facing the 2016 Missouri Legislative Session and form your own opinion on how they will impact your business. If you don't want to visit your Representative or Senator on your own, grab a couple other contractors from your area and make your visits as a group.

Note: Please be sure to contact your Representative's and Senator's office for an appointment. And by **January 8**, let us know you will be attending, so we can order enough lunches!

Missouri LICA Convention Starts

THURSDAY, JANUARY 21

6:00 p.m. - 8:00 p.m.

Convention Registration and Welcome Reception

Co-sponsored by Fratco, MFA Oil, Missouri LICA, and Tri-State Equipment Co.

8:00 p.m.

Executive Committee Meeting

FRIDAY, JANUARY 22

7:15 a.m.

Timewell Drainage Products' Breakfast

FRIDAY, JANUARY 22 (CONTINUED)

8:15 a.m.

Can You Save on Unemployment?

No one likes layoffs. They are bad for the business, the employee and the local economy. And, that's why every owner needs to know about the Missouri Shared Work program, an alternative to layoffs. It's not job sharing! It's an employee retention program, a way of helping both employers and employees make it through a tough time that would have otherwise included a layoff. The program is for both large and very small employers. Whether the business is contemplating a layoff because of seasonal reasons, budget cuts or delayed projects, the Shared Work program can be beneficial in averting a layoff. [.75 CEUs]

Speaker: Dee Rose; Outreach Coordinator, Shared Work Program; Missouri Department of Labor and Industrial Relations

More →

Convention Agenda *(Continued)*

FRIDAY, JANUARY 22 *(CONTINUED)*

8:45 a.m. - 2:00 p.m.

Ladies Culinary Brunch Tour and Columbia Ghost Tour

Co-sponsored by MLICA Auxiliary; Hickenbottom, Inc.; and Liles Enterprises, LLC

The Ladies will get to sample some of Columbia's finest cuisine on their five-stop Culinary Brunch Tour, followed by a trolley tour of some of Columbia's ethereal residents on a guided Ghost Tour.

Tour Guides: Kerri Linder, Columbia Culinary Tours
Cindy Mustard, Tiger Trolley Tours

9:00 a.m.

DNR/NRCS Update

Dick Purcell, NRCS State Engineer, and Colleen Meredith, DNR Soil and Water Program Director, will update attendees on their various programs, funding levels, and any changes which are expected to take place in 2016.

Speakers: Dick Purcell, State Engineer, Natural Resources Conservation Service

Colleen Meredith, Director, Soil and Water Program, Missouri Department of Natural Resources

9:00 a.m.

Soil Horizons, Water Movement and Loading Rates

This class will demonstrate how different soil textures affect water movement and infiltration in soils. Loading rates are one of the most important parameters of an onsite system but are often not understood by recipients of soil morphology tests. A quick explanation of how loading rates are determined will be followed with demonstrations of water movement in soils with different loading rates. Additionally soil texture, structure, and water movement will be discussed as they relate to agricultural tiling and commercial and residential foundation work. [1.5 CEUs]

Speaker: Kerry Clark, Registered Soil Morphologist and Research Associate; Bradford Farms, University of Missouri, College of Agriculture, Food, and Natural Resources

10:30 a.m.

Break

Sponsored by Hickenbottom, Inc.

FRIDAY, JANUARY 22 *(CONTINUED)*

11:00 a.m.

What I Need to Know about Bonds

In this class we will discuss the definitions of Bid Bonds and Performance Bonds, as well as the purpose of each. We will discuss the importance of strong financials and what you can do to make your financials look better to the surety companies. And finally, we will discuss what happens in the event a claim is made against your bond. [1.0 CEUs]

Speaker: Kris Copra, Surety Bond Specialist, Winter-Dent & Company

12:00 p.m.

Prins Insurance and United Fire Group's Luncheon

1:00 p.m. - 2:30 p.m.

Whoops I Hit a Utility Line - Now What?

In fact, you should be prepared long before the possibility of damaging a utility occurs. Ron Peterson, Executive Director with the National Utility Locating Contractors Association, will talk about the pre-excavation documentation which should be a normal part of your business practice, as well as what to do if a utility facility is hit in order to protect your business and, hopefully, avoid a law suit. [1.5 CEUs]

Speaker: Ron Peterson, Executive Director, National Utility Location Contractor Association

2:30 p.m.

Break

Sponsored by Liles Enterprises, LLC

3:00 p.m.

LICA Committee Meetings

Budget/By-Laws (Chair: Tom Lawlor)

Convention/Education (Co-Chairs: Ken Balkenbusch and Jake Gingerich)

Field Day (Chair: Jim Bledsoe)

Government Relations (Co-Chairs: Jeff Lance and Tom Lawlor)

Legislation (Co-Chairs: Gerald Bauer and Elwin Yoder)

Membership (Co-Chairs: Chris Brauer and Larry LaFollette)

More →

Convention Agenda *(Continued)*

FRIDAY, JANUARY 22 *(CONTINUED)*

3:45 p.m.

CDLs and Drug Testing Requirements

If you hold a Commercial Driver's License (CDL) in Missouri, do you need to be drug tested? What about your employees? Who's responsible to make sure this happens? How often? Who can perform the tests? What should you do if there is a positive test result? This course will answer these questions with the legal requirements for drug testing, as they relate to a CDL. [1.0 CEUs]

Speaker: *Steff Copeland
Investigations Administration
MoDOT Motor Carrier Services*

6:30 p.m.

Exhibit Hall and Scholarship Auction

This is your opportunity to visit with our Associate members, learn about the latest industry developments, enjoy some tasty hors d'oeuvres, and help out a good cause ... all at the same time! The auction has items for every budget, from gift baskets up to equipment rentals. So, dig deep and help our scholarship program!

SATURDAY, JANUARY 23

8:00 a.m.

Devotions

8:30 a.m.

Breakfast

9:30 a.m.

Membership Meeting

We will elect new state officers, choose delegates to the National LICA Winter Convention in San Antonio, and make decisions about Missouri LICA's direction in 2016. Please come make your opinion heard!

9:30 a.m.

Auxiliary Business Meeting

10:30 a.m.

Break

Sponsored by Springfield Plastics, Inc.

11:30 a.m.

Lunch

SATURDAY, JANUARY 23 *(CONTINUED)*

12:30 p.m.

Protect Your Business with the Right Business Structure

This course will instruct us in the options available for a business structure and which is the best for a contractor's business in terms of liability. Is it an S-Corp? A C-Corp? An LLC? What are the restrictions for each, as well as the benefits and pitfalls. If you have already incorporated, did you make the right selection and, if so, are you aware of what you can and cannot do under that structure? [1.5 CEUs]

Speaker: *Dave Bandré, Attorney
Bandré Hunt & Snider, LLC*

12:30 p.m.

Ladies Program: Dawn to Dusk Fashion Show

This class will take a step back into the world of fashion's past by showing us what a woman of the 1860s would wear throughout her busy day. Believe it or not, we have it much easier now!

Speaker: *Connie Grisier
Missouri Humanities Council*

2:00 p.m.

Break

Sponsored by Purple Wave Auction

2:15 p.m. - 3:30 p.m.

Watch the "Fine Print" When Buying Insurance

Most insurance policies today are multiple pages in length, filled with legal terms, and often confusing. Bruce Mosier, with Prins Insurance, the managing agent for the LICA Safety Insurance Group, will walk us through the fine print, provide specifics of what to look for in the fine print, and provide guidelines for managing your insurance costs, both before and after it's purchased. [1.25 CEUs]

Speaker: *Bruce Mosier, Managing Agent for the
LICA Safety Insurance Group,
Prins Insurance, Inc.*

2:30 p.m.

Ladies Program: A Celebration of Crafts

The ladies will help LICA celebrate its 75th Anniversary by making table-top decorations for MLICA Winter Convention Saturday Banquet and NLICA 2016 Summer Meeting in KC

More →

Convention Agenda *(Continued)*

SATURDAY, JANUARY 23 *(CONTINUED)*

3:45 p.m.

Trench Safety

It's not just the deep trenches which can kill; even the shallow ones can cause severe bodily harm or death. Mosier will provide us with a review of the OSHA regulations relating to trench safety. How deep does a trench need to be before shoring or benching is required? What requirements are there regarding the placement of equipment? What about personal protection equipment or entrance and egress options? Take advantage of this refresher course on trench safety and protect yourself and your employees. [1.25 CEUs]

Speaker: Bruce Mosier, Managing Agent for the LICA Safety Insurance Group, Prins Insurance, Inc.

SATURDAY, JANUARY 23 *(CONTINUED)*

6:30 p.m.

Awards Banquet & Magic Show Sponsored by the Caterpillar Dealers of Missouri

After a delicious steak dinner, we will install our new state officers, recognize some very special LICA members and then sit back and enjoy a mesmerizing magic show with magician Tom Burgoon.

SUNDAY, JANUARY 24

7:30 a.m.

Executive Committee Breakfast Meeting

Hotel Restaurant

Continuing Education Units (CEUs) for OWTS Professionals

	<i>Basic Installers</i>	<i>Advanced Installers</i>	<i>Inspectors/Evaluators</i>	<i>Onsite Soil Evaluators</i>	<i>Percolation Testers</i>
Select Units	2.75	2.75	0.00	1.50	0.00
General Units	7.00	7.00	9.75	8.25	9.75
Total Units	9.75	9.75	9.75	9.75	9.75

DHSS Note: Since the "Soil Horizons, Water Movement and Loading Rates" session was presented at the 2014 MSO Conference, onsite professionals who attended this session at that conference will only receive 0.50 CEUs.

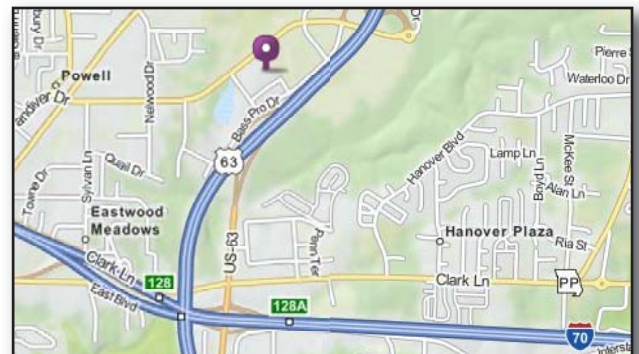
Hotel Info

Hilton Garden Inn

3300 Vandiver Drive ♦ Columbia, MO

The Hilton Garden Inn (3300 Vandiver Drive, Columbia, MO) is offering a room rate of \$94 per night for a standard king; \$104 per night for a double queen, plus applicable state and local taxes. Parking is free. To take advantage of the Missouri LICA Convention room rate, please call the Hilton Garden Inn at 573-814-5464 and tell them you're with the "MLICA Block." This rate will expire on **January 8, 2016**. Check-in for the hotel is 4:00pm and check-out is at 12 noon.

Cancellation and/or Early Check-Out Policy: If a room is cancelled less than 48 hours prior to the first night of the room reservation the cancellation fee is 100% of one night's room rate. The cancellation fee will be charged to the credit card holding the room.



Ladies Program

Culinary Tour

On Friday morning, the ladies will be shuttled to downtown Columbia where they will enjoy a delicious, progressive brunch with stops at five different culinary sites, including a bakery, and coffee shop. This tour will also include great presentations by owners, managers, or chefs; historical insights to Columbia; and fun! There will be some walking involved, so if the weather's cold, bundle up!



Columbia Ghost Tour

After brunch, we'll meet Cindy Mustard who gave us a great historical tour last year. This year, she will take us on a ghost tour of Columbia. Some of the stops will include the Columbia Cemetery, the Sigma Alpha Epsilon House which served as a mortuary during the Civil War, and the Conley House which is Cindy's family home and still "houses" cranky Aunt Sally. There are several more stops and lots of great stories, like the one about Alice ... the nice ghost!



Dawn to Dusk Fashion Show



On Saturday, we'll get to work during our business meeting and then it's back to the fun. In her "Dawn to Dusk Fashion Show," Connie Grisier will demonstrate what a Victorian lady wore ... from when she rose in the morning to when she changed for supper or evening entertainment. She will show us the various dress styles suitable for a lady of the 1860s' daily activities. This cultural history of fashion gives us a clear picture of what women wore, how garments were constructed, and how

fashion magazines were important in the Midwest as Missouri women adapted to the fashion world.

A Celebration of Crafts



After Connie's presentation, we will get busy trying out our crafting skills. Our mission: Make two sets of table decorations. We'll show off some of them at the Saturday night banquet. The rest we'll save and use in July to jazz up the tables when we host the National

LICA Summer Meeting in Kansas City. So, whether you're an expert crafter or a novice, we promise you'll have a great time working on these projects and will be helping us celebrate our 75th Anniversary ... all at the same time!

Saturday Caterpillar Awards Banquet and Magic Show

After a delicious steak dinner, we will recognize several members, install our new state officers, and then it's time for some magic with Tom Burgoon!

Back in the 1960s, with one auspicious and magical turn of the rotary dial, there appeared Mr. Sunday Night himself – Ed Sullivan – boasting a variety hour lineup of singers, dancers, puppeteers, acrobats, and celebrities and as fate would offer... a magician. For a captive and curious five-year old Tom Burgoon, this would be his premier introduction to the world of magic and entertainment. And the rest – as they say – is truly history.

With an entrepreneurial career that spans over four decades, Tom Burgoon has wowed and impressed audiences coast to coast both on land and sea. His unique brand of comedy

and magic has been showcased to a vast audience, with venues including everything from cruise lines to corporate clients such as 3M, Coca Cola and NASA. From comedy clubs and stage events in Las Vegas, Reno and L.A. to performing for President George W. Bush at the Inaugural Ball in Washington D.C., Tom has branded his unparalleled one-of-a-kind-show across our country and has become one of the most in-demand performers today.

Tom Burgoon has prolifically shared his unique style of entertainment with thousands and thousands of delighted guests. He finds it a thrill and considers it a privilege and honor to perform and entertain. The quality of his work is echoed in the omnipotent phrase that Mr. Sunday Night himself reserved only for his best entertainers... "It's a really big show."



TOM BURGOON

Convention Registration

Company: _____

Names of Attendees for Badges

City: _____ State: _____

Phone: _____

Email: _____

Register by January 8, 2016 and Save!

	Early Bird Registration <i>(Postmarked by January 8, 2016)</i>		General Registration <i>(Postmarked after January 8, 2016)</i>		Quantity	Total Due
	Members <i>(Member, Spouse, Employee)</i>	Non-Members	Members <i>(Member, Spouse, Employee)</i>	Non-Members		
Thursday Legislative Day	\$ 15 ea	\$ 20 ea	N/A	N/A		\$
Full Convention <i>(All Events)</i>	\$ 175 ea	\$ 225 ea	\$ 225 ea	\$ 275 ea		\$
Friday Only <i>(All Events)</i>	\$ 95 ea	\$ 120 ea	\$ 140 ea	\$ 165 ea		\$
Friday Exhibit Hall Only	\$ 25 ea	\$ 45 ea	\$ 35 ea	\$ 55 ea		\$
Saturday Only <i>(All Events)</i>	\$ 95 ea	\$ 120 ea	\$ 140 ea	\$ 165 ea		\$
Friday Spouse Tours <i>(Culinary and Ghost Tours)</i>	Free with registration	Free with registration	N/A	N/A		\$ 0.00
Total Registration						

Attention Spouses: The Friday, January 22 Culinary and Ghost Tour are included in your registration fee, but in order to arrange for transportation and order the meals, we will need to know by **January 8, 2016** if you are planning to attend. Please indicate the number of attendees in the form above. Note: If you have special dietary needs, please be sure to let Debbie know. (573-634-3001)

Want to Bring the Kids? If you would like to register your children for a part of or all of the Convention, please call Debbie at the LICA office (573-634-3001) for special pricing for ages 13 and younger.

If you have questions, give Debbie a call at 573-634-3001.

Payment Method

Check or money order made payable to: Missouri LICA
1101 West High Street
Jefferson City, MO 65109

MasterCard or Visa #: _____ Expiration Date: _____
Name on Card: (Please Print) _____ Billing Zip Code: _____
3-digit security code on the back of the card: _____



1101 West High Street
Jefferson City, MO 65109

Be Prepared ... for Success!
2016 MLICA Winter Convention!



Missouri Land Improvement Contractors Association 2016 Winter Convention

Attention New Contractor Members

Remember ...
Convention Registration
for you and your spouse
is FREE ... if you pre-register.

So, don't forget to call or
email Debbie **before**
January 8, 2016!!
(573-634-3001 or email: MLICA@aol.com)

9.75 Hours of CEUs for Septic Installers

We have received approval for 9.75 CEUs for the professional On Site Wastewater Installer through the Missouri Department of Health and Senior Services (DHSS)



*Missouri LICA ...
Celebrating 75 Years of Stewardship!*